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EDUCATION

NIMH Postdoctoral Fellowship, 1984-1986, Northwestern University

Ph.D., Psychology (Social), 1984, Michigan State University

M.A., Psychology (Social), 1983, Michigan State University

B.A., Psychology, 1980, Kalamazoo College

PROFESSIONAL EXPERIENCE

1999-present--Professor of Law, UC Berkeley School of Law, Jurisprudence and Social Policy Program,
University of California at Berkeley

1998-present--Professor of Public Policy, The Goldman School of Public Policy, University of California at
Berkeley (Affiliated Professor, Department of Psychology)

1999 (January-June)--Visiting Professor, Woodrow Wilson School of Public and International Affairs, Princeton
University (created and cotaught *Psychology and Public Policy* course with Daniel Kahneman & Eldar
Shafir)

1995-1998--Associate Professor, The Goldman School of Public Policy, UC Berkeley

1993-1995--Assistant Professor, Graduate School of Public Policy, UC Berkeley

1993-present--Consultant, The RAND Corporation, Santa Monica, California

1986-1993--Behavioral Scientist, Social Policy Department, The RAND Corporation; staff member, Institute for
Civil Justice, Drug Policy Research Center; faculty member, RAND Graduate School of Policy Studies

1984-1986--NIMH Postdoctoral Fellow and Instructor, Northwestern University

1984--Instructor, Kalamazoo College and Michigan State University

RESEARCH INTERESTS

- Social control of risky &/or illegal conduct (especially drug use and drug dealing)
- Judgment and decision making by individuals and groups (especially juries)
- Public perceptions of fairness, accuracy, and efficiency of legal and political institutions
- Bias and politics in the conduct and use of policy-relevant research

TEACHING INTERESTS

- Psychology and Law
- Psychology and Public Policy Analysis
- Research Design and Data Collection
- Drug, Tobacco, and Alcohol Policy
- Risk and Uncertainty in Public Policy

HONORS

- Elected Fellow, Society for Psychological Science (formerly the American Psychological Society), 2004.
- Selected by students as Faculty Speaker at Goldman School of Public Policy MPP graduation ceremonies in 1996, 1997, 2000, and 2002.
- 1996 Distinguished Wellness Lecturer, The California Wellness Foundation/University of California.
- Edwin E. Huddleson, Jr. Outstanding Teacher Award, RAND Graduate School of Policy Studies (25th Anniversary Graduation Ceremony), 15 July 1995.
- Elected to the Society for Experimental Social Psychology, 1992.
- President's Award, RAND, 1992.
- NIMH Research Service Award, Northwestern University, 1984-1986.
- The Marshall Hallock Brenner Prize, Kalamazoo College, 1979.

MEMBERSHIP IN PROFESSIONAL ORGANIZATIONS

Association for Psychological Science (APS), American Psychological Association (APA), Association for Public Policy Analysis and Management (APPAM), Law and Society Association (L&SA), American Psychology-Law Society (APLS)

PROFESSIONAL SERVICE (partial list)

- 2008-present: Member, Editorial Board, *Law & Society Review*.
- 2008—Brief amici curiae of Social Science Academics and Associations in Support of Plaintiffs-Appellees, *Katherine Varnum v. Timothy O'Brien*, Supreme Court of Iowa, Case No. 07-1499.
- 2006-present: Member, Editorial Board, *Law & Human Behavior*.
- 2006: Brief amici curiae of American Sociological Association and Social Science Professors in *Cook et al. v. Rumsfeld et al.*, U.S. Court of Appeals for the First Circuit, Docket No. 06-2313.
- 2006: Brief amici curiae of Neil Vidmar et al., *Philip Morris USA, Petitioner v. Mayola Williams*, U.S. Supreme Court, Docket No. 05-1256.
- 2006-present: Faculty Advisory Committee, Criminal Justice Center, Boalt Hall School of Law, UCB.
- 2006-2007: Chair, Quantitative Methods Search Committee, Jurisprudence and Social Policy Program, Boalt Hall
- 2005-present: Editorial Board, *Law and Social Inquiry*.
- 2004: External Review (with E. Posner and T. Eisenberg) of the RAND Institute for Civil Justice for the RAND Office of Quality Assurance, RAND, Santa Monica, California.
- 2004-present: Member, Advisory Board, *Physicians and Lawyers for National Drug Policy*.
- 2003-2007: Chair, *Police Review Board*, University of California at Berkeley.
- 2003: Faculty and organizing committee, Law and Society Association's Summer Institute.
- 2002-2004: Consultant to Committee on Vaccines Against Drugs of Addiction, National Academy of Science (National Research Council and Institute of Medicine).
- 2002-present: Editorial Advisory Board, *Journal of Empirical Legal Studies*.
- 2002-present: Member, Advisory Board, Berkeley Center for the Development of Peace and Well-Being.
- 2001: Consultant, Los Angeles Superior Court, on increasing jury service participation rates.
- 1999-2002: Member, Advisory Committee, Hung Jury Project, National Center for State Courts.
- 1999: Brief amici curiae of Neil Vidmar et al., *Kuhmo Tire Company v. Carmichael*, U.S. Supreme Court.
- 1998-2002: Member, Committee on Data and Research for Policy on Illegal Drugs, National Academy of Sciences (chair, Subcommittee on Treatment and Prevention Evaluation). Produced two reports:
 - Manski, C., Pepper, J., & Petrie, C. (eds.) (2001). *Informing America's policy on illegal drugs: what we don't know keeps hurting us* (<http://www.nap.edu/books/0309072735/html/>).
 - Manski, C., Pepper, J., & Thomas, Y. (eds.) (1999). *Assessment of two cost-effectiveness studies on cocaine control policy*.
- 1998-2003: Member, Editorial Advisory Board, *Law & Society Review*.
- 1996-2002: Member, Editorial Board, *Drug Policy Analysis Bulletin*, Fed. of American Scientists.
- 1995-2000: Inaugural member, National Consortium on Violence Research.
- 1995: Consultant to the Ninth Federal Judicial Circuit Task Force on Racial, Ethnic, and Religious Bias.
- 1993: Pro bono expert witness for the ACLU in *Jane Able et al. v. USA* (re: "Don't Ask, Don't Tell").

1989-1993: Member, Human Subjects Protection Committee, RAND.

Ad-hoc reviewer for American Association for Justice; American Psychology-Law Society; Aspen Institute; California Policy Seminar; Conference on Empirical Legal Studies; Institute of Medicine; National Research Council; National Science Foundation; Public Policy Institute of California; RAND; Urban Institute; Cambridge University Press; Harvard University Press; MIT Press; Oxford University Press; Princeton University Press; Sage Publications; Arizona State University; Cornell University; Duke University; Northwestern University; University of San Francisco; Texas A&M University; University of California at Davis; University of California at Irvine; University of California at San Diego; University of Wisconsin at Madison; *Addiction*; *Administrative Science Quarterly*; *American Psychologist*; *American Sociological Review*; *Basic and Applied Social Psychology*; *Behavioral Sciences and the Law*; *Contemporary Drug Problems*; *Experimental and Clinical Psychopharmacology*; *Criminology*; *Journal of Applied Psychology*; *Journal of Applied Social Psychology*; *Journal of Comparative Policy Analysis*; *Journal of Economic Behavior and Organization*; *Journal of Empirical Legal Studies*; *Journal of Experimental Psychology: Applied*; *Journal of Personality and Social Psychology*; *Journal of Political Economy*; *Journal of Policy Analysis and Management*; *Journal of Quantitative Criminology*; *Journal of Research in Crime and Delinquency*; *Justice System Journal*; *Law and Human Behavior*; *Law and Policy*; *Law and Social Inquiry*; *Law and Society Review*; *Personality and Social Psychology Bulletin*; *Psychological Science*; *Punishment & Society*; *Review of Law and Economics*; *Sex Roles*; *Social Problems*.

PUBLICATIONS (many are available on-line at <http://socrates.berkeley.edu/~maccoun/>)

Books and Monographs

MacCoun, R., & Reuter, P. (2001). *Drug war heresies: Learning from other vices, times, and places*. Cambridge University Press. [Details and reviews at socrates.berkeley.edu/~maccoun/DWH.html]

Over 20 reviews including *The Nation*, *The Public Interest*, *J. Economic Literature*, *British Medical Journal*, *JPAM*, *Addiction*, *British J. Criminology*, *Contemporary Sociology*, *Drug & Alcohol Review*, *J. Public Health Policy*, *Governance*, *J. Sociology & Social Welfare*, *Contents*, *World Health Organization*.

Reuter, P., Falco, M., & MacCoun, R. J. (1993). *Comparing Western European and North American drug policies: An international conference report*. Santa Monica, CA: RAND. (Externally reviewed 31-page publication.)

National Defense Research Institute (1993). *Sexual orientation and U.S. military personnel policy: Policy options and assessment*. Santa Monica, CA: RAND. (Collective authorship; RAND working group's report to the Secretary of Defense.)

Excerpts from executive summary reprinted in *Harpers* magazine, November 1993, 26-27.

Hensler, D., Marquis, S., Abrahamse, A., Berry S., Ebener, P., Lewis, E., Lind, A., MacCoun, R., Manning, W., Rogowski, J., & Vaiana, M. (1991). *Compensation for accidental injuries in the United States*. (Externally reviewed 210-page monograph). Santa Monica, CA: RAND.

Hensler, D., Marquis, S., Abrahamse, A., Berry S., Ebener, P., Lewis, E., Lind, A., MacCoun, R., Manning, W., Rogowski, J., & Vaiana, M. (1991). *Compensation for accidental injuries: Research design and methods*. (Externally reviewed 50-page paper). Santa Monica, CA: RAND.

Reuter, P., MacCoun, R. J., and Murphy, P. (1990). *Money from crime: A study of the economics of drug dealing in Washington, D.C.* Santa Monica, CA: RAND. (Externally reviewed 172-page monograph).

Lind, E. A., MacCoun, R. J., Ebener, P. A., Felstiner, W. L. F., Hensler, D. R., Resnick, J., & Tyler, T. R. (1989). *The perception of justice: Tort litigants' views of trials, court-annexed arbitration, and judicial settlement conferences*. Santa Monica, CA: RAND. (Externally reviewed 93-page monograph.)

MacCoun, R. J., Lind, E. A., Hensler, D. R., Bryant, D. L., & Ebener, P. (1988). *Alternative adjudication: An evaluation of the New Jersey automobile arbitration program*. Santa Monica, CA: RAND. (Externally reviewed 134-page monograph.)

Executive summary reprinted in J. Monahan and L. Walker (Eds.) (1990), *Social science in law: Cases and materials* (2nd ed., pp. 496-500). Westbury, NY: The Foundation Press, Inc.

Executive summary reprinted in J. Monahan and L. Walker (Eds.) (1994), *Social science in law: Cases and materials* (3rd ed., pp. 587-591). Westbury, NY: The Foundation Press, Inc.

Newspaper and Magazine Essays

Reuter, P., & MacCoun, R. J. (2007, November/December). Invited comment on Ethan Nadelmann's "Think again: Drugs." *Foreign Policy*, pp. 4-5.

MacCoun, R. (2003, 11 June). O cannabis! Pot decriminalization in Canada highlights America's isolation. *San Francisco Chronicle*, A27.

MacCoun, R. J., & Reuter, P. (2002). Marijuana, heroin, and cocaine: The war on drugs may be a disaster, but do we really want a legalized peace? *The American Prospect*, 13(30), 25-28.

MacCoun, R. J., & Schlossman, S. (2000, January 3). What's germane is a soldier's behavior. (Essay on RAND's proposed alternative to "Don't Ask, Don't Tell" policy.) *Los Angeles Times*, National Edition, A13.

MacCoun, R., & Reuter, P. (1999). Does Europe do it better? Lessons from Holland, Britain, and Switzerland. *The Nation*, 269, September 20th, 28-30.

Reprinted in *Crossroads: Readings in social psychology* (Pearson, 2000).

Reprinted in *Solutions to social problems: Lessons from other societies* (Allyn & Bacon, 2000).

Reprinted in *World regions and places: A reader, 3rd ed.* (Pearson, 2001).

Reprinted in L. E. Huggins (ed.), *Drug war deadlock: The policy battle continues* (Hoover Institution Press, 2005).

Reprinted in *Solutions to social problems: Lessons from other societies, 4th ed.* (Allyn & Bacon, 2006).

Working Drafts and Manuscripts in Preparation

MacCoun, R. J. (in preparation). *Economics in the 21st century: Tom Schelling and the multiple selves hypothesis*.

MacCoun, R. J. (in preparation). *Burdens of proof in social life: An integrative formal model of behavior in major social influence paradigms*.

Braver, S., MacCoun, R. J., & Ellman, I. (working draft). *Converting sentiments to dollars: Scaling and incommensurability problems in the evaluation of child support payments*.

MacCoun, R. J. (working draft). *Sex, drugs, and skateboarding: Public support for prevalence reduction vs. harm reduction*.

Pacula, R. L., MacCoun, R., Reuter, P., Chriqui, J., Harris, K. (working draft). *Do citizens know whether they live in a decriminalization state? State marijuana laws and perceptions.*

Ellman, I. M., Braver, S., & MacCoun, R.J. (revise and resubmit). *Intuitive lawmaking: The example of child support.*

Scholarly Articles, Chapters, and Essays

MacCoun R. J., & Paletz, S. (in press). Citizens' perceptions of ideological bias in research on public policy controversies. *Political Psychology.*

Tenney, E. R., Spellman, B. A., & MacCoun, R. J. (in press). The benefits of knowing what you know (and what you don't): Fact-finders rely on others who are well calibrated. *Journal of Experimental Social Psychology.*

MacCoun, R. J., Cook, P., Muschkin, C., & Vigdor, J. (in press). Distinguishing spurious and real norm effects: Evidence from artificial societies, small-group experiments, and real schoolyards. *Review of Law & Economics.*

MacCoun, R. J. (in press). Bridging the gap between science and drug policy: From "what" and "how" to "whom" and "when" (invited comment). *Behavioral and Brain Sciences.*

MacCoun, R. J., & Reuter, P. (in press). The implicit rules of evidence-based drug policy: A US perspective (invited comment). *International Journal of Drug Policy.*

MacCoun, R. J., & Martin, K. (in press). Drug use and drug policy in a prohibition regime. Prepared for M. Tonry (ed.), *The Oxford handbook of crime and public policy.* Oxford.

Robbenolt, J., Darley, J., & MacCoun, R. J. (in press). Constraint satisfaction and judging. To appear in David Klein & Gregory Mitchell (eds.), *The psychology of judicial decision making,* Oxford.

Cook, P., MacCoun, R. J., Muschkin, C., & Vigdor, J. (2008). The negative impacts of starting middle school in sixth grade. *Journal of Policy Analysis and Management, 27,* 104-121.

MacCoun, R. J. (2008). Complex evidence in litigation. In B. L. Cutler (Ed.), *The Encyclopedia of Psychology and Law,* Vol. 1, pp.127-130.

Kerr, N. L., & MacCoun, R. J. (2008). Juries and the leniency bias. In B. L. Cutler (Ed.), *The Encyclopedia of Psychology and Law,* Vol. 2, pp. 453-455.

MacCoun, R. J. (2007). Testing drugs vs. testing users: Private risk management in the shadow of the criminal law. *DePaul University Law Review, 56,* 507-538.

Tenney, E. R., MacCoun, R. J., Spellman, B. A., & Hastie, R. (2007). Calibration trumps confidence as a basis for witness credibility. *Psychological Science, 18,* 46-50.

Featured as "Editor's Choice" in the 2 Feb 2007 issue of *Science.*

MacCoun, R. J. (2006). Psychological constraints on transparency in legal and government decision making. In A. Gosseries (ed.), Symposium on publicity and accountability in governance, *Swiss Political Science Review, 12,* 112-123.

MacCoun, R. J. (2006). The relativity of cognition as a challenge for behavioral law and economics (Invited Essay), *Daito Bunka Law Review, 2,* 29-39.

- MacCoun, R., Kier, E., & Belkin, A. (2006). Does social cohesion determine motivation in combat? An old question with an old answer, *Armed Forces and Society*, 32, 646-654.
- MacCoun, R. J. (2006). Media reporting of jury verdicts: Is the tail (of the distribution) wagging the dog? Clifford Symposium on Tort Law, *DePaul Law Review*, 55, 539-562.
- MacCoun, R. J. (2006). Competing accounts of the gateway effect: The field thins, but still no clear winner. Invited commentary, *Addiction*, 101, 473-474
- MacCoun, R. J. (2005). Voice, control, and belonging: The double-edged sword of procedural fairness. *Annual Review of Law and Social Science*, 1, 171-201.
- Pacula, R. L., MacCoun, R., Reuter, P., Chriqui, J., Kilmer, B., Harris, K., Paoli, L., & Schaefer, C. (2005). What does it mean to decriminalize marijuana? A cross-national empirical examination. In B. Lindgren & M. Grossman (eds.), *Substance use: Individual behaviour, social interactions, markets and politics* (pp. 347-370). Elsevier/North-Holland.
- MacCoun, R. J. (2005). Comparing legal factfinders: Real and mock, amateur and professional. Symposium on "The behavioral analysis of legal institutions," *Florida State University Law Review*, 32, 511-518 .
- MacCoun, R. (2005). Conflicts of interest in public policy research (pp. 233-262). In Moore, D. A., Cain, D. M., Loewenstein, G. and Bazerman, M. (eds.), *Conflicts of interest: Problems and solutions from law, medicine and organizational settings*. London: Cambridge University Press.
- Caulkins, J., & MacCoun, R. (2005). Deterring imperfectly rational actors: The case of drug enforcement. In Francesco Parisi and Vernon Smith (eds.), *The law and economics of irrational behavior* (pp.313-338). Stanford University Press.
- Feldman, Y., & MacCoun, R. J. (2005). Some well-aged wines for the "new norms" bottles: Implications of social psychology for law and economics. In Francesco Parisi and Vernon Smith (eds.), *The law and economics of irrational behavior* (pp.358-394). Stanford University Press.
- MacCoun, R. J. (2004). Anticipating unintended consequences of vaccine-like immunotherapies for addictive drug use. In H. R. Harwood & T. G. Myers (eds.), *New treatments for addiction: Behavioral, ethical, legal, and social questions* (pp. 241-275). National Research Council and the Institute of Medicine. Washington, D.C.: National Academy Press.
- Kilmer, B., & MacCoun, R. J. (2004). Public policy on addictive disorders. In R. Coombs (ed.), *Addictive disorders: A practical handbook*. Wiley.
- MacCoun, R. (2004). Population thinking as an adjunct to the clinical trial (invited editorial). *Psychiatric Services*, 55, 509-510, 515.
- MacCoun, R. J. (2004). Misguided drug policy (Forum: invited comment), *Issues in Science and Technology*, Fall 2004. <http://www.issues.org/21.1/index.html>
- MacCoun, R. J. (2003). Comments on Chaloupka, Emery, and Laing. In R. Vuchinich & N. Heather (eds.), *Choice, behavioural economics and addiction* (pp. 90-94). Oxford UK: Elsevier Science.
- MacCoun, R. J. (2003). Is the addiction concept useful for drug policy? In R. Vuchinich & N. Heather (eds.), *Choice, behavioural economics and addiction* (pp. 383-408). Oxford UK: Elsevier Science.

- MacCoun, R., Kilmer, B., & Reuter, P. (2003). Research on drug-crime linkages: The next generation (commissioned paper). In *Toward a drugs and crime research agenda for the 21st century*. National Institute of Justice Special Report.
- Reprinted in Kelly, M. (ed.) (2006). *Readings on drugs and society* (Pearson).
- Robbennolt, J. K., Darley, J. M., & MacCoun, R. J. (2003). Symbolism and incommensurability in civil sanctioning: Decision-makers as goal managers. Symposium on "Responsibility and blame: Psychological and legal perspectives," *Brooklyn Law Review*, 68, 1121-1158.
- Caulkins, J., & MacCoun, R. (2003). Limited rationality and the limits of supply reduction, *Journal of Drug Issues*, 33, 433-464.
- MacCoun, R. (2003). Review of Shadish, Cook, & Campbell's *Experimental and quasi-experimental designs for generalized causal inference* (book review). *Journal of Policy Analysis and Management*, 22, 330-332.
- MacCoun, R. J. (2003). "Don't ask, don't tell" and military unit cohesion. In A. Belkin and G. Bateman (eds.), *Don't ask, don't tell: Debating the gay ban in the military* (pp. 77-81). Boulder, CO: Lynne Rienner Publishers.
- MacCoun, R. (2002). Why a psychologist won the Nobel Prize in Economics. *APS Observer*, 15(10), pp. 1, 8.
- MacCoun, R., & Reuter, P. (eds.) (2002). Cross-national drug policy. Special issue of the *Annals of the American Academy of Political and Social Science*, 582, 7-194.
- MacCoun, R., & Reuter, P. (2002). The varieties of drug control at the dawn of the 21st century (overview essay). *Annals of the American Academy of Political and Social Science*, 582, 7-19.
- Horowitz, J. L., MacCoun, R. J., & Manski, C. F. (2002). Response to comments regarding the National Research Council report. *Addiction*, 97, 663-665.
- Reuter, P., & MacCoun, R. (2002). Heroin maintenance: Is a U.S. experiment needed? In D. Musto (ed.), *One hundred years of heroin* (pp. 159-180). Westport CT: Greenwood.
- MacCoun, R. (2002). Comparing micro and macro rationality. In M. V. Rajeev Gowda and Jeffrey Fox (Eds.), *Judgments, decisions, and public policy* (pp. 116-137). Cambridge University Press.
- MacCoun, R. (2001). Public opinion about legal issues. *International Encyclopedia of the Social and Behavioral Sciences*, 8641-8646.
- MacCoun, R. J., & Reuter, P. (2001). Reply to De Zwart and Van Laar. *British Journal of Psychiatry*, 179, 369-370.
- MacCoun, R. J., & Reuter, P. (2001). Reply to Abraham, Cohen, and Beukenhorst. *British Journal of Psychiatry*, 179, 176-177.
- MacCoun, R. J. (2001). U.S. drug policy. In M. Golay (ed.), *Illegal drug use in North America and Europe: Comparative issues, problems, and policies* (pp. 5-8). Vancouver, British Columbia: UBC Institute for European Studies. (Non-referred conference proceedings.)
- MacCoun, R. J. (2001). American distortion of Dutch drug statistics. *Society*, 38, 23-26.
- Reprinted in J. B. Imber (ed.), *Searching for science policy* (pp. 31-38). New Brunswick, NJ: Transaction Publishers, 2002.

- MacCoun, R., & Reuter, P. (2001). Evaluating alternative cannabis regimes. *British Journal of Psychiatry*, 178, 123-128.
- MacCoun, R. J. (2000). The costs and benefits of letting juries punish corporations: Comment on Viscusi. *Stanford Law Review*, 52, 1821-1828.
- Vidmar, N., Lempert, R. O., Diamond, S. S., Hans, V. P., Landsman, S., MacCoun, R., Sanders, J., Hosch, H. M., Kassir, S., Galanter, M., Eisenberg, T., Daniels, S., Greene, E., Martin, J., Penrod, S., Richardson, J., Heuer, L., & Horowitz, I. (2000). Amicus brief: *Kumho Tire v. Carmichael*. *Law & Human Behavior*, 24, 387-400.
- MacCoun, R. J. (1999). Epistemological dilemmas in the assessment of legal decision making. *Law & Human Behavior*, 23, 723-730.
- Anderson, M. C., & MacCoun, R. J. (1999). Goal conflict in juror assessments of compensatory and punitive damages. *Law & Human Behavior*, 23, 313-330.
- MacCoun, R. J. (1998). Breaking the impasse in American drug policy. In E. L. Rubin (Ed.), *Minimizing harm: A new crime policy for modern America* (pp. 203-208). Boulder, CO: Westview Press. (Abbreviated version published in 1997 by California Policy Seminar.)
- MacCoun, R. (1998). Toward a psychology of harm reduction. *American Psychologist*, 53, 1199-1208.
- Earlier draft appeared as "The psychology of harm reduction: Alternative strategies for modifying high-risk behavior," in *1996 Wellness Lectures* (pp. 1-27). Oakland, CA: California Wellness Foundation and University of California.
- Reprinted in *Taking sides: Clashing views on controversial issues in drugs and society* (4th ed.). Guilford, CT: Dushkin/McGraw-Hill, 2000.
- Reprinted in *Taking sides: Clashing views on controversial issues in drugs and society* (5th ed.). Guilford, CT: Dushkin/McGraw-Hill, 2001.
- Reprinted in Franklin E. Zimring & Bernard E. Harcourt (2007), *Criminal law and the enforcement of vice* (Thomson West).
- To appear in forthcoming collection of readings on addictive behavior edited by G. A. Marlatt & K. Witkiewitz for the American Psychological Association.
- MacCoun, R., & Reuter, P. (1998). Drug control. In M. Tonry (Ed.), *The handbook of crime and punishment* (pp. 207-238). New York: Oxford University Press.
- MacCoun, R. (1998). In what sense (if any) is marijuana a gateway drug? *Drug Policy Analysis Bulletin*, 4, 5-8.
- MacCoun, R. (1998). Biases in the interpretation and use of research results, *Annual Review of Psychology*, 49, 259-287.
- MacCoun, R., & Reuter, P. (1997). Interpreting Dutch cannabis policy: Reasoning by analogy in the legalization debate. *Science*, 278, 47-52.
- Reprinted in H. T. Wilson (ed.) (1999). *Drugs, society, and behavior* (Fourteenth edition; pp. 180-185). Guilford, CT: Dushkin/McGraw Hill.

MacCoun, R. J. (1996). Is melioration the addiction theory of choice? (invited commentary) *Behavioral and Brain Sciences*, *19*, 586-587.

Kulik, C. T., Lind, E. A., Ambrose, M. L., & MacCoun, R. J. (1996). Understanding gender differences in distributive and procedural justice. *Social Justice Research*, *9*, 351-369.

MacCoun, R. J. (1996). Sexual orientation and military cohesion: A critical review of the evidence. In G. M. Herek, J. B. Jobe, & R. Carney (Eds.), *Out in force: Sexual orientation and the military*. Chicago: University of Chicago Press.

Kerr, N., MacCoun, R. J., & Kramer, G. (1996). Bias in judgment: Comparing individuals and groups. *Psychological Review*, *103*, 687-719.

Excerpts reprinted in Fiss, O. M., & Resnik, J. (2003), *Adjudication and its alternatives: An introduction to procedure* (pp. 890-895). Foundation Press.

Reuter, P., & MacCoun, R. (1996). Harm reduction and social policy: Should addicts be paid? *Drug and Alcohol Review*, *15*, 225-230.

Reprinted in Kelly, M. (ed.) (2006). *Readings on drugs and society* (Pearson).

Bailis, D. S., & MacCoun, R. J. (1996). Estimating liability risks with the media as your guide: A content analysis of media coverage of civil litigation. *Law and Human Behavior*, *20*, 419-429.

Abridged version reprinted in *Judicature*, 1996, *80*, 64-67.

MacCoun, R. J., & Caulkins, J. (1996). Examining the behavioral assumptions of the national drug control strategy. In W. K. Bickel & R. J. DeGrandpre (Eds.), *Drug policy and human nature: Psychological perspectives on the prevention, management, and treatment of illicit drug use* (pp. 177-197). New York: Plenum Press.

Kerr, N. L., MacCoun, R. J., & Kramer, G. P. (1996). When are N heads better (or worse) than one? Biased judgment in individuals vs. groups. In E. Witte & J. H. Davis (Eds.), *Understanding group behavior (Vol. 1): Consensual action by small groups* (pp. 105-136). Hillsdale, NJ: Erlbaum.

MacCoun, R., Reuter, P., & Schelling, T. (1996). Assessing alternative drug control regimes. *Journal of Policy Analysis and Management*, *15*, 1-23.

Reprinted in J. Lane & J. Petersilia (Eds.), *Criminal Justice Policy*. UK: Edward Elgar Publishing, 1998.

MacCoun, R. J. (1996). Differential treatment of corporate defendants by juries: An examination of the 'deep pockets' hypothesis. *Law and Society Review*, *30*, 121-161.

Reuter, P., & MacCoun, R. (1995). Drawing lessons from the absence of harm reduction in American drug policy. *Tobacco Control*, *4* (Supplement 2), S28-S32.

Saner, H., MacCoun, R. J., & Reuter, P. (1995). On the ubiquity of drug selling among youthful offenders in Washington, D.C., 1985-1991: Age, period, or cohort effect? *Journal of Quantitative Criminology*, *11*, 337-362.

MacCoun, R. J., Model, K., Phillips-Shockley, H., & Reuter, P. (1995). Comparing drug policies in North America and Western Europe. In G. Estievenart (Ed.), *Policies and strategies to combat drugs in Europe* (pp. 197-220). Dordrecht, The Netherlands: Martinus Nijhoff.

- Reuter, P., & MacCoun, R. J. (1995). Assessing the legalization debate. In G. Estievenart (Ed.), *Policies and strategies to combat drugs in Europe* (pp. 39-49). Dordrecht, The Netherlands: Martinus Nijhoff.
- MacCoun, R. J. (1995). Review of K. R. Foster, D. E. Bernstein, & P. W. Huber (Eds.), *Phantom risk: Scientific inference and the law* (MIT Press, 1993). *Journal of Policy Analysis and Management*, 14, 168-171.
- MacCoun, R. J. (1993). Blaming others to a fault? *Chance*, 6, 31-34 and 18.
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SELECTED PRESENTATIONS, BRIEFINGS, AND SYMPOSIA

Do citizens accurately perceive marijuana sanction risks? A test of a critical assumption in deterrence theory and the decriminalization debate. The Berkeley Center for Criminal Justice, UC Berkeley School of Law, 18 April 2008.

Sympathy, commitment, and preference (session moderator). Roundtable on Philosophy of Law and Social Science, School of Law, UC Berkeley, 7 March 2008.

Thomas C. Schelling Symposium (conference co-organizer and presenter). Goldman School of Public Policy, UC Berkeley, 4 March 2008.

Intuitive lawmaking: The example of child support (with Ira Ellman and Sanford Braver), Conference on Empirical Legal Studies, New York University, 10 November 2007.

Expanding the scope of cross examination so that jurors can infer witness calibration (with Elizabeth R. Tenney, Barbara A. Spellman), Conference on Empirical Legal Studies, New York University, 9 November 2007.

Discussant for Dan Kahan, Paul Slovic, Donald Braman, John Gastil and Geoffrey Cohen: *Affect, values and nanotechnology risk perceptions: An experimental investigation*, Conference on Empirical Legal Studies, New York University, 9 November 2007.

Moral outrage and opposition to policies that reduce the harms of risky behaviors.

- Center for Health Administration, University of Chicago, 10 October 2007.
- Joint Annual Meeting of the Law and Society Association (LSA) and the Research Committee on Sociology of Law (RCSL), Humboldt-Universität zu Berlin, 26 July 2007.
- Invited lecture for the First Biennial Willard H. Pedrick Speaker Series, Sandra Day O'Connor College of Law, Arizona State University, 5 March 2007.

A factorial survey experiment on public inferences about the ideological motivations of social scientists. Joint Annual Meeting of the Law and Society Association (LSA) and the Research Committee on Sociology of Law (RCSL), Humboldt-Universität zu Berlin, July 25, 2007.

Distinguishing spurious and real norm effects: Evidence from artificial societies, lab experiments, and real schoolyards. Conference on Behavioral Approaches to Legal Compliance: Social Norms, Self-Interest, and Cooperation. Hebrew University, Jerusalem, 14 May 2007.

Ergonomics in the 21st century: Tom Schelling and the multiple selves hypothesis. Invited presentation at the Schelling Symposium honoring Nobel Laureate Thomas Schelling. University of Maryland, 29 September 2006.

Citizens' inferences about ideological bias in policy research (w/S. Paletz).

- Seminar, Public Policy Institute of California, San Francisco, 13 June 2006.
- Seminar, RAND, Santa Monica, CA, 17 August 2006.

Empirics for non-(quantitative) empiricists: A consumer's guide to quantitative law and social science. Seminar, Boalt Hall School of Law, UC Berkeley, 25 May 2006.

Invited interviewee, Public Health Interdisciplinary Forum (monthly researcher profile), School of Public Health, UC Berkeley, 5 May 2006.

Discussant, Conference on "Corporate governance in East Asia: Culture, psychology, economics and law," Berkeley Center for Law, Business, and the Economy, 4 May 2006.

Testing drugs vs. testing users: Tensions between the expressive, deterrent, and harm reduction functions of criminal law. Clifford Symposium on the Rule of Law, DePaul University College of Law, Chicago, 21 April 2006.

Voice, control and belonging: The double-edged sword of procedural fairness. Civil Justice Workshop, Boalt Hall School of Law, UC Berkeley, 6 April 2006.

The dynamics of unit cohesion and the likely effects of allowing gays and lesbians to serve openly in the military. Invited presentation, Organizational Behavior and Industrial Relations Seminar, Haas School of Business, UC Berkeley, 1 March 2006.

A framework for assessing drug prohibition and the alternatives. Invited presentation, Conference on "Exit Strategies for the War on Drugs: Toward a New Legal Framework," King County Bar Association Drug Policy Project, Seattle, 2 December 2005.

Why do people use drugs, and how should it matter for drug policy? Invited presentation, The Beckley/Foresight Seminar on Future Policy Challenges, London, 22 November 2005.

Discussant, paper by Mark Kleiman on evidence-based drug policy, First Meeting of the International Drug Policy Consortium, London, 20 November 2005.

Should sixth graders go to middle school? A study of grade configuration and behavior (with Phil Cook, Claire Muschkin, and Jake Vigdor). Annual Meeting of the Association for Public Policy Analysis and Management, Washington, DC, 4 November 2005.

Sex, drugs, and skateboarding: Public support for prevalence reduction vs. harm reduction.

- Association for Public Policy Analysis and Management, Washington, DC, 4 November 2005.
- Center for the Study of Law and Society, UC Berkeley, 7 November 2005.

Public reactions to public policy research findings: Are we seen as neutral scientists or biased advocates? Presented at the seminar series of the UC Berkeley Integrated Graduate Education Research and Training Program in Politics, Economics, Psychology, and Public Policy, 5 October 2005.

Discussant, *Decision making by experts in legal contexts* (papers by T. Eisenberg, J. Rachlinski & C. Guthrie, J. Robbennolt, and C. Wells). Annual meeting of the Law & Society Association, Las Vegas, 3 June 2005.

Psychological constraints on transparency in judicial decision making. International Workshop on Publicity and Transparency in Democratic Decision Making, Chaire Hoover d'ethique economique et sociale, Université Catholique de Louvain, Louvain-la-Neuve, Belgium, 23 May 2005.

A psychological analysis of possible public and official responses to a nuclear detonation in Moscow. Invited paper for the International Ramifications of Nuclear Terrorism Conference, Marconi Center, 2-4 May 2005.

Media reporting of jury verdicts: Is the tail (of the distribution) wagging the dog? Clifford Symposium on Tort Law and Social Policy, Who Feels Their Pain? The Challenge of Non-Economic Damages in Civil Litigation, DePaul University College of Law, Chicago, 15 April 2005.

Managing actual and perceived bias in policy-relevant research. Invited Organizational Behavior Seminar, Graduate School of Business, Stanford University, 27 October 2004.

The potential for unintended behavioral responses to emerging vaccines against addiction. Psychology and Economics Seminar, Department of Economics, University of California at Berkeley, 26 October 2004.

Media reporting of jury verdicts: The tail (of the distribution) wagging the dog? Annual Meeting of the Society of Experimental Social Psychology, Ft. Worth, TX, 16 October 2004.

An assessment of "Punitive damages: How juries decide" (by Cass Sunstein, Reid Hastie, John Payne, David Schkade, and Kip Viscusi). Symposium on Punitive Damages: The Law, the Jury, and the Judge, AEI-Brookings Joint Center for Regulatory Studies, Washington DC, 24 September 2004.

The potential for unintended behavioral responses to emerging vaccines against addiction. Arne Ryde Symposium on The Economics of Substance Use, Lund, Sweden, 14 August 2004.

Marijuana decriminalization: What matters and why (with Rosalie Liccardo Pacula, Peter Reuter, Jamie Chriqui, Beau Kilmer, Katherine Harris, Letizia Paoli, and Carsten Schaefer). 24th Arne Ryde Symposium on The Economics of Substance Use, Lund, Sweden, 13 August 2004.

Unintended policy consequences that clinical trials won't detect: The case of immunotherapies for addiction protection and relapse prevention. Health Policy Seminar, Institute for Health Policy Studies and Institute for Health and Aging, University of California at San Francisco, 14 June 2004.

Author-Meets-Readers: Procedural Justice and Police Practices from the 1980s to the New Millennium—"The Social Psychology of Procedural Justice" by E. Allan Lind and Tom Tyler (Session Chair and Reader). Annual Meeting of the Law and Society Association, Chicago, 29 May 2004.

Testing drugs vs. testing drug users: Morality, deterrence, and harm reduction (with Janette Catron and Jennifer Taylor), and session chair (New Perspectives on Harm Reduction for U.S. Drug Abuse Policy). Annual Meeting of the Law and Society Association, Chicago, 28 May 2004.

Media reporting of jury verdicts: The tail (of the distribution) wagging the dog? Conference on Selection in the Marketplace of Ideas, Fuqua Business School, Duke University, Durham, NC, 14 May 2004.

Evaluating alternative marijuana laws: lessons from Europe and Australia. Institute for Studies in Criminal Justice Policy, Simon Fraser University, Vancouver, Canada, 10 May 2004.

Discussant for Jonathan Bendor's lecture, *Theories of bounded rationality and their policy implications*. The Tenth Annual Aaron Wildavsky Forum for Public Policy, Discussion Session. Goldman School of Public Policy, UC Berkeley, 22 April 2004.

Invited panelist, *The drug war: A discussion of U.S. drug policy and civil liberties*. Sponsored by Berkeley ACLU, Students for Sensible Drug Policy, Cal Dems. Lower Sproul Plaza, UC Berkeley, 21 April 2004.

Revisiting the great jury debates: Once more, with theory. Conference on the Behavioral Analysis of Legal Institutions, Florida State University College of Law, Tallahassee, 26 March 2004.

Marijuana policy: How far will it go? Roundtable moderator, Annual Grantee Meeting, Substance Abuse Policy Research Program, Robert Wood Johnson Foundation, Park City, Utah, 3 December 2003.

Assessing the effects of alternative marijuana laws. Invited colloquium, Empirical Research Colloquium series, Northwestern University Law School, 16 October 2003.

What is the medical marijuana debate really about? Invited speech at The Truth about Medical Marijuana, a Policy Forum sponsored by the Independent Institute, Harpers Magazine, the Drug Policy Alliance, and The Goldman School of Public Policy. San Francisco, 2 October 2003.

Invited commentary, *Summing Up the Evidence from Experiments: New Findings from the Campbell Collaboration (C2) Test-Bed Project*, sponsored by the Smith Richardson Foundation, St. Michaels, MD, 30 May 2003.

Anticipating potential behavioral responses to immunotherapies for addiction protection and relapse prevention. Invited presentation, Workshop on Immunotherapies and Depot Medications to Treat Drug Addiction, The National Academies, 22 April 2003.

On psychological naivete: Psychology's limited impact on policy analysis. Invited address, Presidential Symposium (w/ J. Darley, D. Kahneman, & M. Rabin), American Psychological Society, New Orleans, 7 June 2002.

- also presented at Seminar in Psychology and Economics, UC Berkeley, 14 May 2002; brownbag seminar at Institute for Personality and Social Research, UC Berkeley, 10 April 2002.

Value neutrality in the behavioral and social sciences: Possible? Desirable? Organizational Behavior and Industrial Relations Seminar, Haas Business School, 20 March 2002.

Is the addiction concept relevant for drug policy? Invited presentation at the Conference on Choice, Behavioral Economics, and Addiction, University of Alabama at Birmingham, 16 March 2002.

Discussant, "The economics of addiction" by Frank Chaloupka, Conference on Choice, Behavioral Economics, and Addiction, University of Alabama at Birmingham, 15 March 2002.

Behavioral law and economics: A psychological perspective. Center for the Study of Law and Society, UC Berkeley, 26 February 2002.

Drug war heresies: Learning from other vices, times, and places. Multiple presentations, including:

- Invited address, Conference on *An American Tragedy: The War on Drugs*, Schneiderman Memorial Bioethics Lecture Series, School of Biological Sciences, University of California at Irvine, 19 November 2001.
- Faculty Seminar, Homecoming Weekend, University of California at Berkeley, 28 September 2001.
- Harris Seminar, Institute for Governmental Studies, University of California at Berkeley, 24 September 2001.

Discussant, Symposium on Behavioral Economics and Substance Abuse, Annual Meeting of the American Psychological Association, San Francisco, 26 August 2001.

Invited lecturer on "Psychology and public policy," Summer Institute on Political Psychology, Ohio State University, 3 August 2001.

Design issues for treatment evaluation and cost-effectiveness analysis. Symposium presentation of the National Academy of Science monograph "Informing America's Policy on Illegal Drugs: What We Don't Know Keeps Hurting Us." Annual meeting of the College on Problems of Drug Dependence, Phoenix, Arizona, 20 June 2001.

What can we learn from Western Europe? An agenda for comparative research (with P. Reuter). Briefing for Drug Policy Research Center Advisory Board, RAND, Santa Monica, 8 June 2001.

Research on drug-crime linkages: The next generation (with B. Kilmer, P. Reuter). Commissioned paper, Drugs and Crime Research Forum, National Institute of Justice, Washington, DC, 19 April 2001.

Design faultlines: A study of seismic decisionmaking in universities (with F. DeVries, K. Mannen, M. Comerio, & J. Ellwood). Annual meeting of the Earthquake Engineering Research Institute, Monterey, California, 7 February 2001.

Does the gay ban preserve unit cohesion? Invited address at a symposium on "Don't Ask, Don't Tell: Is the Gay Ban Based on Prejudice or Military Necessity?" The Commonwealth Club, San Francisco, December 9, 2000.

Invited critic, *Author meets critics: "The crime drop in America,"* edited by A. Blumstein & J. Wallman (Cambridge University Press, 2000). Annual Meeting of the American Society of Criminology, San Francisco, November 16, 2000.

Europe and North America: Between "harm reduction" and "zero tolerance". Opening keynote address, Conference on "Illegal Drug Use in North America and Europe: Comparative Issues, Problems, and Policies," University of British Columbia, Green College, Vancouver, Canada, September 22, 2000.

Assessing alternative legal regimes for marijuana. Drug Policy Research Center, RAND, Santa Monica, CA, August 22, 2000.

Bias in the interpretation and use of drug policy statistics. A Conference on the Uses and Misuses of Science in Public Discourse, Boston University, April 1, 2000.

Social blaming: Beyond rational and cynical accounts of the folk blame process (with Daniel Ames and Michael Morris). Sixth Annual Clifford Symposium on Tort Law and Social Policy, "Civil Litigation and Popular Culture," DePaul University, Chicago, March 31, 2000.

Comparing individual and collective rationality. Invited colloquium, Woodrow Wilson School of Government, Princeton University, March 30, 2000.

Punitive damages: To the state or to the victim? (with Jennifer Robbennolt and John Darley). Annual Meeting of the American Psychology-Law Society, New Orleans, March 10, 2000.

Drug policy and the efficacy of harm reduction. Primary Care Grand Rounds, San Francisco General Hospital, March 8, 2000.

Discussant, Symposium on *Harm reduction: Offering humane and pragmatic care to substance abusers.* Annual Convention of the American Psychological Association, Boston, August 21, 1999.

Invited Visitor, Stanford Law School. Project funded by the William and Flora Hewlett Foundation and Charles T. Munger to develop course materials on problem solving and conflict resolution for law schools. Led faculty seminars on procedural justice research (July 19, 1999) and distributive justice research (July 21, 1999). Week of July 19, 1999.

Invited testimony, Hearing on "Drug Decriminalization," House Committee on Government Reform and Oversight, Subcommittee on Criminal Justice, Drug Policy, and Human Resources, Washington D.C., July 13, 1999. Testimony at <http://socrates.berkeley.edu/~maccoun/0799testimony.html>

Reprinted in C. F. Levinthal (ed.) (2003), *Point/counterpoint: Opposing perspectives on issues of drug policy* (pp. 77-81). Boston: Allyn & Bacon.

Is collective decision making more or less biased than individual decision making? The 1998-99 Jacob Marschak Interdisciplinary Colloquium on Mathematics in the Behavioral Sciences, UCLA, June 4, 1999.

Biased interpretation of research evidence: The example of American interpretations of Dutch cannabis statistics (with Peter Reuter). Annual Meeting of the Law and Society Association, Chicago, May 28, 1999.

Toward an understanding of jurors' assessments of civil damages (with Michelle Chernikoff Anderson). Annual Meeting of the Law and Society Association, Chicago, May 29, 1999.

Sexual orientation and US military personnel policy: The RAND study in its political context. Invited address, Princeton Society of Fellows of the Woodrow Wilson Foundation, Princeton University, April 19, 1999.

Psychology and public policy: Tales from the trenches. Invited departmental colloquium, Department of Psychology, Princeton University, February 19, 1999.

Heroin maintenance: Is a US experiment needed? (with Peter Reuter). Conference on "One Hundred Years of Heroin", Yale Medical School, September 1998.

Exploring the link between addiction theory and drug laws. Invited seminar, Center for Advanced Study in the Behavioral Sciences, Palo Alto, California, December 10, 1997.

Interpreting Dutch cannabis policy: Reasoning by analogy in the drug legalization debate (with P. Reuter). Presented at the Annual Meeting of the American Society of Criminology, San Diego, California, November 21, 1997.

Can we make prohibition work better? Learning from Europe (with P. Reuter). Presented at the Annual Meeting of the American Society of Criminology, San Diego, California, November 21, 1997.

The psychology of harm reduction. Invited keynote address, Conference on *The changing face of drug treatment: Bridging the gap between abstinence and harm reduction.* The Presidio, San Francisco, California, November 19, 1997.

The legalization debate: Learning from other places, times, and vices (with Peter Reuter). Briefing for RAND Board of Trustees, RAND, Santa Monica, California, November 17, 1997.

Invited roundtable speaker and participant, *Medical leadership and the drug crisis.* State of the World Forum, San Francisco, California, November 6, 1997.

Co-spokesperson (with Charles Schuster) at press conference for release of Federation of American Scientists' "Principles for Practical Drug Policies," National Press Club, Washington, D.C., 2 September 1997.

Interpreting Dutch cannabis policy: Reasoning by analogy in the drug legalization debate (with P. Reuter), invited seminar, Drug Policy Research Center, RAND, Santa Monica, California, July 2, 1997.

Assessing the ban on service by gays and lesbians in the U.S. Military. Invited seminar, Department of Psychology, University of California, Santa Cruz, May 9, 1997.

Integrating harm reduction and use reduction. Briefing for California state legislators and staff members, Sacramento, California, April 23, 1997.

Lesser evils: Choosing among prohibition, legalization, and other drug strategies. "Day at RAND" briefing for citizens and policy makers in Southern California, RAND, Santa Monica, March 15, 1997.

Discussant, *Sources of violence,* Annual Research Conference of the Association for Public Policy Analysis and Management, Pittsburgh, Pennsylvania, October 31, 1996.

The psychology of harm reduction: Alternative strategies for modifying high-risk behavior. 1996 Distinguished Wellness Lecture, The California Wellness Foundation/University of California Wellness Lectures, Berkeley, California, October 2, 1996.

Quantity reduction, prevalence reduction, and harm reduction (with Peter Reuter). Presented at the First National Harm Reduction Conference, Oakland, California, September 20, 1996.

The verdict on the verdict: Interpreting the public's reaction to the Simpson trial. Invited presentation at the Presidential Showcase Symposium, "Simpson Aftershock: Seismic Changes for Justice?," Annual Meeting of the American Bar Association, Orlando, Florida, August 4, 1996.

Lesser evils: Choosing among prohibition, legalization, and other drug strategies. Briefing for the Advisory Board of the Drug Policy Research Center, RAND, Santa Monica, June 7, 1996.

Harm reduction and social policy (with Peter Reuter). Seventh Annual International Conference on the Reduction of Drug-Related Harm, Hobart, Australia, March 1996.

Improving jury comprehension in criminal and civil trials. Invited testimony before the California State Senate Judiciary Committee, Los Angeles, July 27, 1995. (Reprinted as RAND Testimony CT-136, Santa Monica, California, July 1995.)

Juror assessment of punitive damages (with Michelle Cherne Anderson). Presented at the Fifth International Conference on Social Justice Research, Reno, Nevada, June 27, 1995.

The varieties of drug control policies (with Peter Reuter and Karyn Model). Presented at the annual meeting of the Law and Society Association, Toronto, June 3, 1995.

On the psychology of harm reduction. Presented at the annual meeting of the Law and Society Association, Toronto, June 2, 1995.

The varieties of drug control policies. Invited briefing for the American Academy of Pediatrics Committee on Substance Abuse, Elk Grove, Illinois, November 20, 1994.

How should we deal with dealers? "Day at RAND" briefing for blue ribbon group of policy makers and business leaders, including Surgeon General Joycelyn Elders, DHHS Special Counsel Peter Edelman, New Orleans Mayor Marc Morial, and former Attorney General Ed Meese. Washington, DC: October 29, 1994.

Translating European harm reduction into American drug policy. Presented at the annual meeting of the Association for Public Policy and Management, Chicago, October 29, 1994.

Gays in the military: The RAND study meets political reality. Presented at the annual meeting of the Association for Public Policy and Management, Chicago, October 28, 1994.

Discussant, *Symposium: Quantification and theory of military cohesion*. Annual meeting of the American Psychological Association; Los Angeles; August 16, 1994.

Invited Symposium, *Sexual orientation and U.S. military policy: The RAND report*. Annual meeting of the American Psychological Association; Los Angeles; August 15, 1994.

Supply reduction, demand reduction, and harm reduction: Mental models and policy responses. Symposium on drug policy, annual meeting of the American Psychological Association; Los Angeles; August 15, 1994.

Unit cohesion. Invited presentation at American Psychological Association Continuing Education Workshop on Contemporary Issues--Gays and Lesbians in the Military; Los Angeles; August 11, 1994.

Harm reduction as a response to drug selling and violence. Presented at the Fifth International Conference on the Reduction of Drug-Related Harm, Toronto, March 7, 1994.

Drug policies in North America and Western Europe: Comparing "barks and bites." Paper commissioned by the Commission of the European Community for the Scientific Seminar on Strategies and Policies to Combat Drugs, Florence, Italy, December 9, 1993.

Harm reduction vs. use reduction: Lessons from Western Europe. Invited address at the annual convention of the California Society for Addiction Medicine; Newport Beach, CA; November 29, 1993.

American drug policies: Toward a third debate. Invited address at "The War at Home: Drugs and the Inner Cities," All Day Town Meeting convened by The Nation Institute and the ACLU of Southern California, Los Angeles, October 23, 1993.

Member, Working Group on Drug Policy, Summer Workshop, RAND, Santa Monica, August 2-6, 1993. (Final report published in *American Journal of Public Health*, 85, 1995, 1059-1063.)

Estimating liability risks with the media as your guide: A content analysis of media coverage of jury verdicts (with Dan Bailis). Presented at the annual meeting of the Law and Society Association, Chicago, May 28, 1993.

Collective vs. individual rationality: Bias in decisions by individuals and groups (with Norb Kerr and Geoff Kramer). Presented at the annual meeting of the Society for the Advancement of Socio-Economics, New York, March 1993.

Bias in decision making: Comparing individuals and groups. Invited seminar, Center for Decision Research, Graduate School of Business, University of Chicago, March 1993.

What works and what doesn't in our criminal justice system (conversation with Peter Greenwood and Joan Petersilia). 30-minute videotaped segment for *The Idea Channel* (syndicated cable TV program), Santa Monica, March 1993.

Invited moderator, *Debate: Law enforcement and drug policy: Options for the future.* The Fourth International Conference on the Reduction of Drug-Related Harm, Rotterdam, March 1993.

Filling in the spectrum: Models of drug control (with Tom Schelling and Peter Reuter). Presented at the Fourth International Conference on the Reduction of Drug-Related Harm, Rotterdam, March 1993.

The consequences of drug policy: Some cross-national results (with Peter Reuter, Karyn Model, and Heide Phillips-Shockley). Presented at the Fourth International Conference on the Reduction of Drug-Related Harm, Rotterdam, March 1993.

Modeling criminal careers at the individual level (with Hilary Saner). Presented at the annual meeting of the American Society of Criminology, New Orleans, November 6, 1992.

Seven mechanisms of legal influence on drug use: Implications for the legalization debate. Presented at the annual meeting of the American Society of Criminology, New Orleans, November 5, 1992.

Symposium Chair, *Alternative Policy Perspectives on Psychoactive Drugs.* Annual meeting of the American Society of Criminology, New Orleans, November 5, 1992.

Drug dealing and inner city labor markets (with Hilary Saner and Peter Reuter). Presented at the annual meeting of the Association for Public Policy Analysis and Management, Denver, October 29-31, 1992.

Are claimants, jurors, and lawyers subject to a 'deep pockets' bias in tort litigation? Presented at the annual meeting of the Society for Experimental Social Psychology, San Antonio, October 10, 1992.

Is the tort system biased against 'deep-pocket' defendants? Briefing for the Institute for Civil Justice Board of Overseers, RAND, Santa Monica, September 18, 1992.

What does empirical research tell us about civil jury behavior? Invited address, Brookings/ABA Litigation Section Symposium on the Future of the Civil Jury System in the United States, Charlottesville, Virginia, June 19, 1992.

Roundtable Participant, *Methodological Approaches to Jury Research*. Annual meeting of the Law and Society Association, Philadelphia, May 30, 1992.

Symposium Chair, *Law and Disputing*. Annual meeting of the Law and Society Association, Philadelphia, May 28, 1992.

What harms do harm-reduction policies reduce? A cross-national study of heroin addiction. Invited keynote address at the Third International Conference on the Reduction of Drug-Related Harm, Melbourne, Australia, March 23, 1992.

Participant, Conference on U.S./European Drug Policies, Rockefeller Conference Center, Bellagio, Italy, December 2-4, 1991.

European drug policy experiences. Briefing for the staff of the Office of National Drug Control Policy, RAND, November 18th, 1991.

Deep pockets or corporate status? Understanding the effects of defendant identity on civil jury verdicts. Presented at the annual meeting of the Law and Society Association, Amsterdam, The Netherlands, June 28, 1991.

Would drug decriminalization 'open the floodgates'? Implications of deterrence theory and research. Presented at the annual meeting of the Law and Society Association, Amsterdam, The Netherlands, June 26, 1991.

The pursuit of dispute: Blaming and claiming following accidental injuries. Presented at the annual meeting of the International Association for Conflict Management, Ernst Sillem Hoeve, Den Dolder, The Netherlands, June 20, 1991.

Legal options for U.S. drug policy: Informing the debate. Briefing for representatives of the Central Intelligence Agency, RAND, Santa Monica, June 12, 1991.

Do the rich really get soaked by the tort system? An evaluation of 'deep pockets' hypotheses. Invited colloquium at the American Bar Foundation, Chicago, Illinois, February 14, 1991.

A survey of street-level drug dealers in Washington, D.C. (with Peter Reuter). Presented at the annual meeting of the American Society of Criminology, Baltimore, Maryland, November 9, 1990.

Testimony on drug policy and problems before the California Legislature's Joint Legislative Budget Committee, San Francisco, October 23, 1990.

Unintended consequences of court-annexed arbitration: There's some good news, and some bad news. Presented at the semi-annual meeting of the International Association for Conflict Management, Vancouver, B.C., June 15, 1990.

Explaining claiming behavior (with E. Allan Lind & Deborah Hensler). Presented at the annual meeting of the Law and Society Association, Berkeley, California, May 31, 1990.

Participant, *Computational and database needs in experimental research: Juries as a case in point*. Advisory meeting (Felice Levine, chair), National Science Foundation, Washington D.C., May 12, 1990.

Panelist, The Annenberg Washington Program Forum: *Selecting impartial juries: Must ignorance be a virtue in our search for justice?*, Washington, D.C., May 11, 1990. (Transcript published in *The American University Law Review*, Winter 1991, 40(2), 541-629.)

Getting inside the black box: Toward a better understanding of the American jury. The Forum Lecture, Kalamazoo College, Kalamazoo, Michigan, March 29, 1990.

Fruits of crime: The economic life of street-level drug dealers in Washington, D.C. (with Peter Reuter). Presented at the thirteenth semi-annual meeting of the Association for Criminal Justice Research, Claremont, California, October 19, 1989.

Rethinking the role of court-annexed arbitration: The New Jersey experience. Presented at the annual meeting of the Law and Society Association, Madison, Wisconsin, June 10, 1989.

Symposium Chair, *Procedural Justice and Policy Implementation.* Annual meeting of the Law and Society Association, Madison, Wisconsin, June 9, 1989.

What tort litigants want from the courts. Invited presentation to the judges of the Santa Barbara Superior Court, Solvang, CA, May 13, 1989.

Perspectives on procedure: Arbitration hearings as viewed by plaintiffs, defendants, and their attorneys. Presented at the International Conference on Social Justice and Societal Problems, University of Leiden, The Netherlands, August 2, 1988.

Perspectives on procedure: Arbitration hearings as viewed by plaintiffs, defendants, and their attorneys. Presented at the annual meeting of the Law and Society Association, Vail, Colorado, June 11, 1988.

The deliberation process: dynamics, quality and style. Presented at the annual meeting of the American Society of Criminology, Montreal, Canada, November 13, 1987.

Accuracy and error in legal judgments. Presented at the annual meeting of the Law and Society Association, Washington, D.C., June 1987.

Jury deliberation styles: Determinants, dynamics, and quality (with Reid Hastie). Presented at the Symposium on Jury Decision Making at the annual convention of the American Psychological Association, Washington, D.C., August 1986.

Value tradeoffs in the legal domain. Presented at the International Conference on Social Dilemmas and Collective Action, Nags Head, NC, June 19, 1986.

Citizens' attitudes toward the jury system: Accuracy, fairness and efficiency. Presented at the annual meeting of the Law and Society Association, Chicago, IL, May 31, 1986.

Falsus in uno, falsus in omnibus: Eyewitness credibility as a function of stated confidence in erroneous testimony. Presented at the 58th annual meeting of the Midwestern Psychological Association, Chicago, IL, May 10, 1986.

The leniency bias in jury deliberation: A burden of proof explanation. Presented at the 57th annual meeting of the Midwestern Psychological Association, Chicago, IL, May 1985.

Attentional set and verbal reports on evaluative judgments. Presented at the Annual Convention of the American Psychological Association, Toronto, Canada, August 1984.

Minimal group membership and reward distribution behavior (with Lawrence Messé and Robert Hymes). Presented at the Annual Convention of the American Psychological Association, Toronto, Canada, August 1984.

Target gender as a moderator of the perception of traditional and liberal sex role attitudes (with Norbert Kerr and Linda Jackson). Presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, May 1984.

Group sex composition and member motivation: Effects of relative task ability (with Norbert Kerr). Presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, May 1984.

Cooperative and competitive task orientations and the ingroup favorability bias (with Robert Hymes). Presented at the Annual Meeting of the Eastern Psychological Association, Baltimore, April 1984.

GRADUATE THESES

Modeling the impact of extralegal bias and defined standards of proof on the decisions of mock jurors and juries. Ph.D. dissertation, Michigan State University, 1984. *Dissertation Abstracts International*, 46, 700B. Committee: Norbert Kerr (chair), Lawrence Messé, Gerald Miller, John Hunter.

In search of introspection: Attentional set and verbal reports on evaluative judgments. M.A. thesis, Michigan State University, 1983. *Masters Abstracts*, 21, 374. Committee: William Crano (chair), Norbert Kerr, Lawrence Messé, Thomas Carr.

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